



# Protection

## A Simple, Fast & Profitable Way to Grow Your Income

By referring your clients to our whole of market Protection Team, you can ensure each of your clients receive a Holistic Service, even if you do not have the time, resource or knowledge to provide the advice yourself.

Offering Protection as an additional service within your client's financial review, protects your clients and provides you with a profitable additional income stream which can quickly mount up.

Our Protection Team offers a comprehensive range of cover to cater to the needs of most clients. By providing our Team with just a name and contact number, we will contact your client to discuss their requirements, allowing us to compare insurance options across all major Providers before making an advised recommendation.

**Average  
Referral  
Commission**

**B&C £46  
Life Cover £184**

## Types of Cover We Offer

- Buildings & Contents insurance (B&C), including Landlords
- Life Cover
- Critical Illness Cover (CIC)
- Private Medical Insurance (PMI)
- Permanent Health Insurance (PHI)
- Accident, Sickness & Unemployment Cover (ASU)

## We've Got The Edge

- Qualified internal adviser
- Fully compliant service
- 50% commission after Compliance costs - compared to larger GI referral Providers this is a very competitive split
- Simple and quick referral process
- Whole of market Provider panel
- Retain your own clients - if your client returns to us for any other financial need then we will refer them back to you

## Referral Process

Our internal adviser, Claire Doyle, has over 10 years' experience providing Protection and General Insurance, working directly with customers and supporting intermediaries.

Call Claire on **01702 533 432** or send an email to [c.doyle@ingard.co.uk](mailto:c.doyle@ingard.co.uk) with the client's contact details. Claire will do the rest and update you on the progress of your client's applications.



For further information contact our Broker Support Team:



01702 538 800



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